

2 January 2015

Vertu Motors plc (“Vertu” or the “Group”)

Directorate Change

Appointment of Peter Jones as Non-executive Chairman

As previously announced at the Annual General Meeting on 24 July 2014, Vertu Motors plc, the automotive retailer with a network of 114 sales outlets across the UK, is pleased to announce the appointment of Peter Jones as Non-executive Chairman. Peter succeeds Paul Williams who has today retired from the board after seven years as Chairman of Vertu.

Peter Jones’s extensive industry background includes his joint ownership of the successful independent motor group Bramall and Jones Ltd; Commercial Director at Inchcape Retail; CEO of C.D. Bramall plc and Commercial Director of Rover Cars UK & Ireland. From 2008 to 2013, Peter served as an executive director of Lookers plc including the CEO role from October 2009 to the end of December 2013.

See the appendix below for further information in accordance with Schedule Two (g) of the AIM Rules for Companies.

For further information please contact:

Vertu Motors plc

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Notes to Editors

Vertu Motors is the sixth largest automotive retailer in the UK with a network of 114 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu, Farnell Land Rover and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group’s acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 111 franchised sales outlets and 3 non-franchised sales operations from 93 locations across the UK.

Vertu Motors Group websites - www.vertumotors.com / www.vertucareers.com

Vertu Motors brand websites - www.bristolstreet.co.uk / www.vertuhonda.com / www.macklinmotors.co.uk / www.farnellandrover.com / www.farnelljaguar.com/ www.vertuvolkswagen.com

Appendix - AIM Rule 17

Save for the information above and below, there are no further disclosures to be made in accordance with Schedule Two (g) of the AIM Rules for Companies in respect of the appointment of Peter Jones, 58.

Current Directorships/Partnerships

Bramall Properties Limited
Guernsey Investments Limited
Retail Motor Industry Federation
Winterquay Limited

Past Directorships/Partnerships

Adelaide Finance Limited
APEC Limited
Arran Oils Limited
Bairds Cars Limited
Ballcop (No. 1) Ltd.
Ballcop (No. 2) Ltd.
Ballcop (No. 3) Ltd.
Ballcop (No. 4) Ltd.
Ballcop (No. 5) Ltd.
Ballcop (No. 7) Ltd.
Ballcop (No. 8) Ltd.
Ballcop (No. 9) Ltd.
Ballcop (No. 10) Ltd.
Ballcop (No.11) Ltd.
Balmoral Motors Ltd
Bolling Investments Limited
Bramall & Jones VW Limited
Bristol Trade Centre
Bristol Trade Centre Limited
BTN Turbo Charger Service Limited
Burton Trade Centre Limited
Charles Hurst Corporation Limited - The
Charles Hurst Holdings Limited
Charles Hurst JV Limited
Charles Hurst Limited
Charles Hurst Motors Ltd
Chipperfield Garage Limited
Chipperfield Holdings Limited
Clyde Land Rover Limited

Clyde Rover Limited
Cox & Co. (Lookers) Limited
Dovercourt Motor Company Limited (The)
Dutton-Forshaw Holdings Limited
Dutton-Forshaw Limited
Far Newco Limited (Dormant)
Ferraris Piston Service Limited
Fleet Financial Limited
FPS Distribution Limited
GET Motoring UK Limited
Golf & Turf Machinery Limited
Guthrie & Anderson Limited
Howdens of Harrogate Limited
Hurst Energy Services Limited
Hurst Fuels (Caledonia) Limited
Hurstco Limited
Inverclyde Sales & Service Limited
J.N. Holdings Limited
Jackson & Edwards Limited
JCT600 (Lincoln) Limited
JCT600 (Lincolnshire) Limited
Kings Langley Land Rover Limited
Lomond Motors (East) Limited
Lomond Motors Limited
Lomond TPS Limited
Look 4 Car Credit Limited
Look 4 Car Deals Limited
Lookers plc
Lookers (J&S Leaver) Limited
Lookers (St. Helens) Limited
Lookers Bedale Garage Limited
Lookers Birmingham Limited
Lookers Directors Limited
Lookers GB & E Limited
Lookers JV Limited
Lookers Leasing Limited
Lookers Motor Group Limited
Lookers Motor Market Limited
Lookers Motors Holdings Limited
Lookers Motors Limited
Lookers North West Limited
Lookers Norwich Limited
Lookers of Barnsley Limited
Lookers of Bradford Limited
Lookers of Burton Limited
Lookers of Colwyn Bay Limited
Lookers of Dewsbury Limited
Lookers of Macclesfield Limited
Lookers of Manchester Limited
Lookers of Northwich Limited
Lookers of Rochdale Limited

Lookers Property (NI) Ltd
Lookers Property (Scotland) Limited
Lookers Property (Warehouse) Limited
Lookers Secretaries Limited
Lookers South East Limited
Lookers Southern Limited
Lookers Thornton Engineering Limited
Martins (Middlesbrough) Limited
MB South Limited
Motor Trade Centres (UK) Limited
Picking (Liverpool) Limited
Platts Harris Limited
PLP Motors Limited
Roadshow Limited
Savilles Auto Village Limited
Shields Automotive Limited
Sugar Hill Farm Property Management Limited
Taggarts Motor Group Limited
The Dutton-Forshaw Group Limited
The Dutton-Forshaw Motor Company Limited
Thomson-Reid (Tractors) Limited
Town & Country Fuels Limited
Truc-Bodies Limited
Trusted Dealers Limited
Turboparts Limited
Turbotune Limited
Ulster Garages Limited
Vehicle Rental Services Limited